

Heavy Equipment Procurement Program (HEPP)

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www.dscp.dla.mil/gi/general/hepp.htm

The Defense Supply Center Philadelphia's Heavy Equipment Procurement Program (HEPP) is designed to support the acquisition of "commercial-type" heavy equipment used by a variety of military and other federal government organizations. Fiscal year 1999 sales totaled over \$120 million.

The program features customer value contracts and long-term agreements with many major suppliers of heavy equipment in the United States to support most types of heavy equipment. This equipment is available with the full range of manufacturer options and acquisitions made through the program are quick and simple.

While the majority of our procurements are for categories of material handling/construction equipment, firefighting and crash/rescue vehicles, DSCP also buys small unit showers, building machines, hazardous material storage buildings and a wide range of other environmental products. As a result of the "most favored customer" status we enjoy with many of our manufacturers and vendors, we are able to offer discounted prices, excellent delivery options and extended warranties on select equipment.

HEPP will accept a variety of ordering methods, including Military Interdepartmental Purchase Requests (MIPRs), standard milstrip requisitions and purchase orders. Terms for these acquisitions are favorable, generally with significant discounts compared to individual procurement actions. The administrative charge for HEPP is currently set at 1.387 percent. No other surcharge or fee is applied.

For more information on DSCP's Heavy Equipment Procurement Program, visit our website and searchable database at: <http://www.dscp.dla.mil/gi/general/hepsrch4.htm> or contact one of the points of contact listed on the back of this page. For customer service questions and comments, contact Ted Kelly, (215) 737-7278 DSN 444, email: ekelly@dscp.dla.mil or Susan Weber at (215) 737-7283 DSN 444, email: sweber@dscp.dla.mil.



HEPP Benefits

- * quick response
- * reduced procurement costs
- * increased readiness and sustainment capability
- * reduced personnel costs
- * opportunities for infrastructure streamlining
- * cradle to grave management



Customer Value Contract Benefits

- * five-year contract
- * original equipment manufacturers
- * leveraged buying
- * customization
- * full range of options available
- * add/delete clause
- * quick & simple ordering process
- * average 16 day lead time
- * one day turn around possible

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Points of Contact for HEPP

Heavy Equipment Procurement Program Manager, Patricia Lerman, (215) 737-7382 DSN 444 fax (215) 737-7269

<i>FSC</i>	<i>Description</i>	<i>Buyer</i>
	Environmental Products:	Joe McHenry
	Balers, Compactors, Crushers,	jmchenry@dscp.dla.mil
	Grinders, Shredders, Trommels,	(215) 737-7244 DSN 444
	Mini-Cyclers	
3895	Building Machine (ABM & UBM),	
	Equipment (including Concrete Pavers	
	Asphalt and Soil Compactors, Bituminous	
	Dist Masonary Saws	
5430	Storage Tanks, Water & Fuel	
4210	Fire and Emergency Vehicles	Bob Hutkowski
		rhutkowski@dscp.dla.mil
		(215) 737-7350 DSN 444
2230	Right of Way Railroad	Pat Greensweig
2410	Tractor, Full Tracked	pgreensweig@dscp.dla.mil
2420	Tractors, Wheeled (Construction)	(215) 737-7276 DSN 444
	Tractors, Wheeled (Agriculture)	
3805	Wheel/Trackloaders, Scrapers	
	Tool Carriers, Articulated Dump	
	Trucks, Trenchers, Dozers, Crawlers,	
	Forestry Equipment, Excavators	
	Excavator Attachments, Backhoe	
	Loaders, Motor Graders, Skid Steer	
	Loaders, All Terrain Vehicles	
3820	Mining Rock Drilling and Earth	
	Boring Equipment	
3895	Rollers Asphalt, Misc. Construction	
	Mixers, Pile Drive Hammers), Vibratory	
	Rollers/Compactors; Aggregate	
	Spreaders/Driers, Rollers, Vibratory	
3930	Utility Vehicles	
3810	Cranes, Warehouse Cranes,	Cathy Ford
	Crane Attachments	cford@dscp.dla.mil
4930	Lubrication & Fuel Dispen. Equip.	(215) 737-7258 DSN 444
3825	Runway Sweepers,	Judy Henry
	Rotary Sweepers, Road	jhenry@dscp.dla.mil
	Clearing/Cleanup Equipment	(215) 737-7256 DSN 444
	Snow Removal Equipment	
3910	Conveyors	
5410	Prefab. And Portable Buildings	
5450	Misc. Prefab Structures	
3930	Warehouse Trucks, Manlifts	Darrell Moresi
	Articulating Boom Lifts, Scissor Lifts,	dmoresi@dscp.dla.mil
	Electric Forklifts, RTCH Container	(215) 737-7250 DSN 444
	Handlers, RT Forklifts Internal	and Carol Lauff (215) 737-7561
	Combustion Engine Forklifts	DSN 444



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